

Vendor: _____

**RFP #13-09 FNP
Food**

Evaluator: _____

	Related Specification Criteria	Weighted Score	Evaluator's Score	Comments
Cost	While cost is a significant factor in considering the placement of the awards, it is not the only factor. The award will not be based on price alone, nor will it be based solely upon the lowest fees submitted. The District will take into consideration a thorough clearly explained description of how existing or future products will be priced, costs to the District of administration, effect on the District of changes in the vendor's costs, transparency of the elements of the cost structure (can be easily audited and explained) and the manner in which discounts are applied (can be easily discernible by District staff).	250		
Experience	Proposer must be able to provide description of experience in the food-provision industry, reducing costs for customers, reducing paperwork for customers, and providing the same food products to K-12 partners	150		
Delivery & Implementation	The District is looking for a management system that is efficient, requires less paperwork, includes effective quality controls such that problems are anticipated and promptly resolved, ensures timely and accurate delivery, flexible enough to easily address changes in District needs, reduces and controls District costs, and has sufficient fleet resources on hand or easily expanded through leasing, subcontracting or acquisition.	175		
Customer Service	The District will look at the responses to the reference inquiries that show prompt responses to requests for information, complaints & issues with satisfactory results, timely and accurate delivery and ready access to decision-making executives.	175		
Technology	The District will look for continuous cutting edge of data collection, reporting tools, information sharing with customers, real-time reporting, ability to communicate through email, and technology that adds value and lowers District costs.	50		
Social Responsibility	The District will look for evidence that the proposing firm is committed to providing some benefit to its local and national communities, such as reducing its carbon footprint, other efforts to be "green", and fighting hunger or supporting other charitable endeavors	50		
Marketing Plan	The proposer must show effective strategies in order to make the vendor's product appealing to District parents and students.	50		
Training	The proposer must appropriately incorporate the need to ensure that District staff is sufficiently knowledgeable of proposer firm products, plans and processes to facilitate the most efficient interface between the two organizations. This might include online education and staff training.	25		

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Pg2	Related Specification Criteria	Weighted Score	Evaluator's Score	Comments
Financial Responsibility	The proposer must provide evidence of a history of managing for success and having a robust level of financial capability to sufficiently handle large contracts.	50		
Safety	The District will look for written documented independent verification of the following: a) effective written safety plans in place, b) proposer staff are properly and regularly trained in current safety procedures, c) has executive-level staff whose responsibility is to ensure food-safety, d) facilities are regularly inspected by accredited agencies in the field of food-safety auditing, e) promptly and appropriately addresses safety issues raised by the food-safety auditors and if necessary, would be able to promptly trace any product or ingredient to its original supplier	25		
	1000 POINTS TOTAL	1000 points		